



Indian Institute of Management Lucknow



PGPWE

**A Two-year MBA Programme
for Working Executives**

*Expand your management skills and
create a pathway for your career*

Admission Information 2027 - 2029



Introduction

IIM Lucknow offers a Two-Year Post-Graduate Programme for Working Executives (PGPWE), an MBA programme specially designed for working executives, entrepreneurs and professionals. The programme is structured to enable participants to pursue a rigorous management education while continuing to work full-time in their respective professions or businesses. Classes are conducted at the IIM Lucknow Noida Campus, generally on weekends, twice a month. Since its inception in 2005, twenty batches of PGPWE have successfully graduated. Today, PGPWE alumni are serving with distinction in senior business and leadership positions across the globe and are playing influential roles in their respective organizations.

For the PGPWE 2027–29 batch, classes are scheduled to commence from the first week of April 2027.



Highlights

PGPWE is a uniquely designed programme for working executives, entrepreneurs, and professionals who desire to enhance their managerial knowledge and skills through formal management education while continuing to work full-time in their ongoing professions or businesses. The key highlights of the programme are as follows:

- **Triple Crown Accreditation:** Prestigious AACSB, EQUIS, and AMBA accredited programme.
- **Earn an MBA Without Pausing Your Career:** Complete the course without leaving your job and earn a full MBA degree upon successful completion.
- **IIM Lucknow Rigor:** Designed to maintain the high academic standards and rigor expected from all post-graduate management programmes at IIM Lucknow.
- **Future-Ready Management Skills:** Aims to develop strong conceptual fundamentals and the essential skills required to manage future businesses.
- **Leadership & Teamwork:** Inculcates leadership and teamwork, fostering change agents who can step into global leadership roles.
- **Socio-Economic & Environmental Awareness:** Enables working executives to comprehend the socio-economic, technological, and ecological environments of modern societies.

- **Functional Expertise:** Helps students acquire state-of-the-art knowledge and skills across key functional areas of management.
- **Analytical & Strategic Foresight:** Develops analytical and innovative foresight to navigate change holistically and enhance organizational efficiency.
- **Career Progression:** Prepares professionals to take on larger roles and higher responsibilities within their organizations.
- **Enhanced Decision-Making:** Helps students gain greater organizational respect through sharpened decision-making skills.



Programme Structure

PGPWE is a two-year MBA programme for working executives. The first year consists of four terms, while the second year consists of three terms. Classes are held twice/thrice a month at the IIM Lucknow NOIDA Campus: students arrive on Friday afternoon for three 90-minute sessions, followed by full-day classes on Saturday and Sunday from morning to evening. Except for Term 5, each term includes approximately 7 visits spread over a three-month period. Term 5 consists of 5 campus visits on alternate weekends along with a two-week International Module. For the PGPWE 2027–29 batch, classes will commence in the first week of April 2027.

Students must complete a total of 28 credits across core and elective courses, which includes a 1-credit course during the International Module. A 1-credit course comprises 30 classroom contact hours and requires approximately 100 hours of self and group study. The core components of the programme are as follows:



Compulsory courses

A PGPWE student must complete 18 credits of compulsory courses during the first five terms. These courses cover core domains of management education, including Finance and Accounting, Marketing Management, Organizational Behavior and Human Resource Management, Economics, Strategic Management, Operations Management, Quantitative Analysis, Business Analytics, IT & Systems, Business Communication, and Legal Management. The curriculum is designed to build a strong foundational framework for advanced business education.

International module

An integral component of the programme is a two-week international module held at one of our partner institutes in Europe or East Asia during the fifth term. Students pursue a 1-credit course during this module. *(For instance, recent PGPWE cohorts visited IESEG School of Management across its Paris and Madrid campuses.)*

Dissertation

Students must complete a 2-credit dissertation in the seventh term under the supervision of a faculty member of their choice. The dissertation focuses on a specialized topic in management education or applied business research.

Projects and assignments

Most courses feature real-world projects and assignments as key evaluation criteria. These practical assignments address live business problems, playing a vital role in experiential learning and skill application.

Elective courses

In the sixth and seventh terms, students must complete 7 credits of elective courses. A comprehensive range of electives is offered across all functional areas of management, allowing students to tailor their learning to their specific domain of interest.

Eligibility Criteria

The minimum eligibility criteria for applying to the **PGPWE 2027–29** batch are as follows:

I. Educational Qualification:

- A Bachelor's degree in any discipline (under the 10+2+3 or 10+2+4 system) or an equivalent academic qualification, with a minimum of **50% aggregate** marks or equivalent CGPA.
- CGPA Conversion Rule:** If awarded CGPA/grades instead of percentage marks, conversion will follow the standard formula provided by your degree-granting institution or university. If no official conversion formula exists, IIM Lucknow will calculate the equivalent percentage using the formula:

$$\text{Percentage} = (\text{Obtained CGPA} \div \text{Maximum Possible CGPA}) \times 100$$

2. Qualifying Entrance Exam (Any ONE of the following):

- GMAT / GRE:** Must be a valid score as of the application deadline. Only test-center-based scores are accepted (**Online/Take-Home scores are invalid**). Applicants must submit their official test-taker copy or official score report with the application and request ETS/GMAC to send scores directly using the following codes:
 - GMAT Code:** J39-VT-47
 - GRE DI Code:** 4988
- CAT:** CAT scores of 2024 or 2025 are valid.
- GATE:** GATE scores of 2025 or 2026 are valid.
- PGPWE Entrance Test:** Conducted directly by IIM Lucknow at the NOIDA Campus (Tentatively scheduled for **November 2026 & January 2027**).

3. Work Experience:

- A minimum of **3 years of full-time post-qualification work experience** (completed after graduation) as of **March 31, 2027**.
- Note:** Freelancing, internships, or project work completed as part of a academic curriculum will **not** be counted towards work experience.

PGPWE 2026 Exam Pattern

Mode of Exam	Offline (At Noida Campus)
Medium Of Exam	English
Exam Type	MCQ
Total No. of Questions	100
Exam Date	November 2026 & January 2027 (Tentatively)
Duration of Exam	120 Minutes
Number Of Sections	
(I) Verbal Ability & Reading Comprehension (VARC)	
(II) Data Interpretation & Logical Reasoning (DILR)	
(III) Quantitative Ability (QA)	

Selection Process

- Application Submission:** The candidate fills out and submits the online application form and uploads scanned copies of supporting documents verifying their eligibility and academic attainments.
- Application Deadlines:** Completed application forms must be submitted by October 15, 2026 (**Phase I**) or **December 31, 2026 (Phase 2)**.
- Shortlisting:** Candidates are shortlisted for the Writing Ability Test (WAT) and Personal Interview (PI) based on their scores in GMAT, GRE, CAT, GATE, or the PGPWE Entrance Exam.
- Final Evaluation:** Following the completion of the Writing Ability Test (WAT) and Personal Interview (PI), the final composite score is calculated using the following evaluation components:

Component	Weight
Test Score (GMAT / GRE / CAT / GATE / PGPWE Test)	30%
Academic and Professional Profile	30%
Writing Ability Test (WAT)	10%
Personal Interview (PI)	30%



Admission Schedule

The important dates for admission related activities are given below:

Activity	Phase I	Phase 2
Announcement of the Program	01 Aug, 2026*	16 Oct, 2026*
Last date of submission of completed application	15 Oct, 2026*	31 Dec, 2026*
Entrance Exam	Nov, 2026*	Jan, 2027*
Announcement of Shortlisted Candidates	Nov, 2026*	Jan, 2027*
Writing Ability Test and Personal Interview	Dec, 2026*	Feb, 2027*
Announcement of Selected Candidates	Dec, 2026*	Feb, 2027*
Induction and commencement Of Program	First week of April 2027	First week of April 2027

*Note: All the above-mentioned dates are tentative and may be subject to change by the Admission Office, if required.

Application Fee Payment

- **Application Fee:** A non-refundable application fee of **Rs. 1,000** is required to complete your application submission.
- **Review Before Submission:** You will **not** be able to make any changes to your application once it is submitted. Please use the **"Preview"** feature to review all entries carefully. You may preview your application multiple times before clicking **"Submit"**.



Fee Structure (PGPWE 2027–2029)

- The fee for PGPWE 2027 - 2029 is Rs. 11,00,000 + refundable caution money of Rs. 10,000 + Alumni membership fee of Rs. 5,000 + Taxes as per Government of India rules. The fee includes tuition fee, computing and network fee, library services, books, and instructional resources. Additional Rs. 6,000 approximately to be paid per term for Lunch, Tea & Snacks (on class days) (at prevailing rates; subject to revision).
- International Immersion is an integral and mandatory part of the programme. Students shall additionally bear the cost of International Immersion including visa, travel, accommodation, and academic expenses for the module on an actual basis. The approximate cost of international immersion is Rs. 4.50 Lakhs. Students have to pay Rs. 2.00 Lakhs along with the fee of Term IV and the remaining with the fee of Term V.
- PGPWE programme is non-residential in nature and campus accommodation will be made available on request on a case-by-case basis, subject to availability and upon payment on actuals (as per prevailing rates).



About IIM Lucknow

The Indian Institute of Management Lucknow was established in the year 1984. Since then IIML has touched millions of lives directly or indirectly through management education and is a globally recognized institution in this domain. IIML molds its students into value driven leaders, managers and global players. The institute undertakes a diverse range of academic activities aimed at creation, dissemination and application of management knowledge and practice.



About NOIDA

NOIDA is the hub of commercial and industrial activity. So, the locational advantage of the NOIDA Campus would extend to the learning process where industry related assignments and real management contexts form an integral part of the course curriculum.



About NOIDA Campus

IIM Lucknow took the lead in establishing a satellite campus at NOIDA in 2005, suburb of New Delhi in the National Capital Region. The NOIDA campus has a full time dedicated pool of faculty having in-campus residence facilities for both faculty and the students. The campus has been developed as a centre of excellence in the area of executive education. It is the 'IIML way' of contributing to the industry and realizing its vision to remain at the forefront of management thinking and education.

What PGPWE Alumni have to say



"WMP course from the institution -IIM Lucknow needs no more binding commendation. This programme is structured to enable learning from the faculty affiliating with the professionals from different facets of industry, thereby creating an aura in the learning environment. For me it was my long-cherished desire to learn under most esteemed faculty which motivated me to join this programme.

Today is the world of changing times, the "S" curve changeover has reduced from 20-year timeframe to 2-3-year time frame, and so is the curriculum of programme that enables passionate individuals to grow along with the learning journey and discover new area of interest in their current job profile. For me this course is not only about completing my formal management education but is also about unlearning and cross learning about viable forces of action across industries. Along with this course I have been groomed in Quality assurance function in manufacturing, consulting, service sectors and I have cherished my whole journey gaining the insights of new trends in once considered "monotonous" field".

- Gunjan Rautela, Larsen & Toubro, WMP 2012-2015



"PGPWE (WMP) is a unique MBA program designed by IIML, which gave me immense pleasure of learning, a thorough understanding of business, and a deep awakening of my managerial sense and that too without sacrificing my job. Prior to joining PGP-WE, I had certain myths regarding MBA but now I am confident, and I can assert that MBA truly improved my subconscious behaviour and decision-making skills. The rigor of classroom learning enabled me to prioritize the tasks. I must say that this program is the

best one which gives the opportunity to apply managerial skills on a Real-time basis. I was the Part of a class which comprised of students across industries, this diversity of class developed my inter industry understanding. As soon as I completed my course, I could switch my role in my own company from engineering to sales, which is more challenging and rewarding. International immersion gave me exposure to cross-border business. Learnings beyond the curriculum are immense. The MBA degree added a big value to my profile. I endorse this program not because I was a part of it but because I feel that this program certainly changed inside and outside me".

- Mayank Gupta, Indian Oil Corporation, PGPWE 2018-2020



"For me the benefits of WMP go much beyond the learnings. It was an opportunity for me to study with my better half, a dream come true for both of us. Despite having spent 16 years together we did not know each other's SWOT so well which we now know and appreciate in just an additional 2.25 years at WMP together. With the learnings and experience of WMP I got an opportunity to explore my professional potential in a very dynamic industry, healthcare. I am currently responsible for associating doctors in

different specialties with Nova and working closely with the M&A team in assessing new partners for Nova Specialty Surgery and Nova Infertility set up. I am enjoying exploring this new opportunity and WMP has opened up tremendous opportunities for me to be a significant contributor in whichever company I work with".

- Dr. Priti Nanda, Founder, Mediskool health services Pvt Ltd WMP 2010 - 2013



"My career started as a software engineer with one of the software giant, IBM. I wanted to do add more dimensions to my career.

After founding two start-ups with regular job, by a wonderful stroke of luck I stumbled upon the course at IIM-L and the decision to join which added multitudes of new dimensions to my professional journey.

The course was packed with assignments, quizzes, projects and exams and gave great peer-learning, enhanced time-management skills, etc. The faculty abreast with world-class knowledge ensured to shape us to become global leaders on management with a deep sense of ethics and integrity engraved in our thoughts and actions. Also, the founders of Sookshm and the faculty at IIM-L are really kind to help me lay foundation of my own venture Renaissance (An ecosystem solution) and have always been supportive wherever I have been stuck. The institution and my course provided me with the credentials and business acumen to be where I am, and I am highly indebted to it for the same".

- Ashna Mishra, Associate Consultant (Sookshm), Founder (Renaissance), WMP 2016-2019



"The WMP at IIML-NC is a world-class management program. The Noida Campus can boast of excellent infrastructure and learned faculty. The curriculum has depth and comprehensively covers all the core streams of management. Being from the government sector, I had very limited exposure to the working of the private sector. The WMP gave me intense exposure to how businesses are run and the challenges they face. Being in a learning environment after a gap of about 18 years

brought an exciting change in my routine. Balancing between home, office and WMP gave me an idea of how much more I can achieve in the limited time. The best aspect of WMP is the opportunity to interact and learn from fellow students who come from diverse backgrounds. It was indeed a memorable experience to cherish for a lifetime".

- Sunil Bajpai, Commissioner of Income-tax, WMP 2008 - 2011



"The twin campus of IIM Lucknow at Noida has given me an opportunity to pursue my post-graduation without a break from your work, along with mentoring from superb and world-class faculty. The interaction with the batchmates of diverse backgrounds, in and beyond the classrooms, is truly a treasure for lifetime. WMP program is the best choice for getting an MBA degree to utilise your industry experience for better understanding of theoretical concepts and expedite on learning new

management skills".

- Charu Gupta, Agilytics Technologies Pvt Ltd, WMP 2015-2018



"WMP program has not only helped me to look the world through a different perspective but has also instilled confidence and gave great networking opportunities with colleagues, professors and visiting guest faculties. After some time in the professional life it is in the human nature to conform to certain repetitive-ness and to stagnate in a comfort zone. This limited my disposition for learning and new skill acquisition. WMP program forced me to get out of my comfort zone, deal with the latest issues, apply the

management techniques and constantly challenge myself and my approaches. Gaining knowledge in various fields helped in correlating the things while working in corporate world. I would highly recommend this program for the working managers to hone their skills in management to become future global leaders".

- Mohit Garg, Philips India Limited, WMP 2013 - 2016

For further information, please contact

Admissions Office

Indian Institute of Management Lucknow, NOIDA Campus,
B-1, Sector-62, Institutional Area, NOIDA 201 307 (UP)

INDIA+91-120-6678481

admission_nc[at]iiml[dot]ac[dot]in

